### mipim PROPTECH Europe

1-2 July 2019 LECENTQUATRE, Paris europe-mipim-proptech.com

### **PRESS KIT**

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## WHAT IS MIPIM?

Over the past 29 years, MIPIM has become the leading worldwide property event gathering real estate professionals from all sectors - office, residential, retail, hotel, industrial. It aims to provide an international platform for industry leaders to connect, and do real face-to-face business. Through its internationally rich exhibition floor and comprehensive programme of conferences and events, MIPIM allows participants to find new partners, close deals, discover new projects and gain insight into the latest global market trends.

MIPIM is an international marketplace creating dialogue between real estate professionals from the whole value chain - developers, architects, investors, brokers, local authorities - generating new ideas and identifying new trends. MIPM has also established itself as an essential meeting place for cities from around the world and their public & private partners to discuss major urban planning issues.

MIPIM 2020 will take place in Cannes, France, from March 10-13.





# WHAT IS PROPTECH?

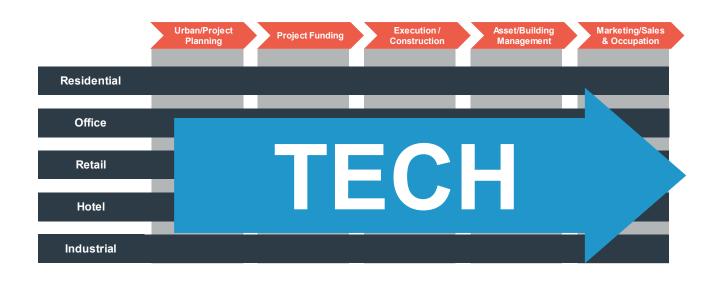
### Why is proptech so topical?

Proptech deals with new technologies that address traditional property issues. Property has reached a new frontier that involves both a technology revolution and a shift in needs of building users, and more generally urban dwellers. There is a real convergence between the digital revolution and societal developments in technology. The great opportunity for the world of property today is to be able to rely on digital innovation to meet the new expectations of tomorrow's city users.

Proptech brings on board a whole series of new players, both startups and established companies that are positioning themselves in the property sector. New companies are developing new approaches based on big data, virtual reality, crowdfunding, blockchain, artificial intelligence...

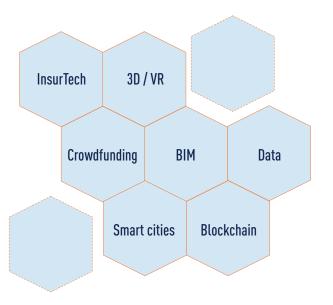
**Proptech impacts the entire value chain**, from financing, transaction management, building, and maintenance to occupancy, construction and more broadly urban design.

The stakes are huge as property is one of the largest sectors of the global economy, so it can offer the most opportunities to tech companies and VC firms that are beginning to invest in this field.



#### Which technologies?

Many technologies can change the real estate industry. Data processing and the multiple applications it can generate, artificial intelligence that facilitates the analysis of information, but also virtual reality, the Internet of things, blockchain or robotics.



# MIPIM PROPTECH EUROPE

**MIPIM PROPTECH EUROPE** is the premier property and tech event in Europe gathering key decision makers from all property sectors and technology companies to take their business to the next level and build the future of property in the European market.

The ambition of MIPIM PropTech is to create a venue that can forge a common language between all the players who are thinking about the city of tomorrow, both in the property sector and in new technologies.



### Who is meeting who and why?

#### **Real estate leaders**

- Anticipate the industry's evolution
- Discover startups and new technologies
- Leverage their business



#### **Tech companies**

- Showcase and sell their solutions
- Increase business opportunities with Real Estate
- Raise funds



#### VC & Investors

- Discover the future unicorns of proptech
- Acces potential sources of investment
- Network with property leaders



### Why Paris?

Paris is an attractive global city closely connected to Europe as a whole. The French capital is a breeding ground for startups, where French Tech is being internationally recognized and as an innovation-driver, Paris is one of the most sought-after metropolises in the European property market with a special focus on urban living issues.

## **ADVISORY COUNCIL**

To offer the most effective and insightful event, MIPIM PropTech Europe received support from elite property and tech professionals directly invested in the future of real estate. Advisory Council members act as ambassadors by endorsing the event and provide valuable perspectives on the property and technology industries.



Aaron Block - Global Advisor Co-founder and MD MetaProp NYC



Amanda Clack Head of Strategic Consulting CBRE



Dan Hughes Founder LIQUID REI



Daniel Kraft Innovation Director Stronghold



Emilio Matthaei CEO Colinus



Robin Rivaton Founder Real Estech



lan Thomas Co-Founder LendInvest



Alexander Übach-Utermoehl Managing Partner Blackprintpartners



Taylor Wescoatt General Partner Concrete VC

## **CONFERENCE PROGRAMME**

### MIPIM 2019 theme : Matching user expectations

From urban planning to the occupation of workspaces, users are at the heart of the real estate ecosystem. To respond to their demands, expectations and needs, both public authorities and businesses have developed change strategies to improve the user experience.

MIPIM PropTech Europe 2019 central theme, 'Matching Users' Expectations' will focus on users' as occupants and tenants of buildings and city dwellers.

The conference programme will also answer to the following questions:

- How can proptech help the public and private sectors have a better understanding of the needs and expectations of users?
- How do we align the short-term demands of users and the fast-changing nature of technology with the long-term strategies of the private and public sectors?
- How do we drive change within an organisation? What are the best practices for successful projects and partnership in innovation?
- What are the key trends shaping the future of buildings, cities and communities?

### **Engaging the PropTech community**

The conference sessions are created together with the MIPIM PropTech community along with industry experts such as:



## **A FEW PERSONALITIES FROM THE PROGRAMME**

### **Real Estate**



Sally Jones Head of Strategy & Investments British Land



**Thierry Laroue Pont** CEO BNP PARIBAS REAL ESTATE



Michael Philipps President Jamestown, L.P.



Guillaume Poitrinal Founder and CEO Woodeum



Tania Bontemps Chairwoman Union Investment Real Estate France

### Tech



Arthur-Louis Jacquier General Manager France Lime



Sebastian Abigail Senior Director VTS



**Ed Parsons** Geospatial Technologist Google



Xavier Perrin Real Estate Portfolio Director Microsoft



Anne Wernand Behavioural Researcher Mapiq

## **A FEW PERSONALITIES FROM THE PROGRAMME**

### **VCs & Investors**



Aaron Block Co-Founder and MD MetaProp NYC



CFO

**Faisal Butt** Founder and Chairman, Pi Labs Founder and CEO, Spire Venture



Brendan Wallace Co-Founder and Managing Partner Fifth Wall



**Taylor Wescoatt** Founder Concrete VC

### Institutionals



Rudv Aernoudt Senior Economist European commision





Marie-Céline Guillaume Michael Pawlvn Director Paris La Défense **Exploration Architecture Limited** 



Anders Indset **Business Philosopher** 

### July 1<sup>st</sup>: The future of buildings

Foresight Exploring the future of the built environment Innovation Sharing today's innovations building the future Ignition Learning from innovation best practices

Room 400	Room 200	Ecuries	Ecuries (Client event)
09.30-10.00   Opening keynote: Preserving our built heritage with technology			11.45-12.30   Occupiers summit (Closed door):
10.15-10.45   CEO Perspectives: Key trends shaping the future of real estate			
11.00-11.15   Microsoft Keynote: Data to create value in space sizing	10.30-11.30   Use cases: How to create a truly seamless experience in modern buildings	11.00-11.30 I Tokenization, from concept to case studies Curated by: BFF	17.30-18.00   Report on the future of buildings Curated by: Real Estech
11.15-11.45   Do's and Dont's: Value creation with connected assets			
12.00-12.45   Unexpected Keynote: How companies can master the challenges of the 21st century	12.00-12.45   Startup Competition 1/2	11.45-12.30   Fibree Global blockchain report Curated by:	
14.00-14.30   Keynote: How PropTech is building the future Curated by: Keynote: Workwell		14.15-15.00   Is Building Information Modelling	Ecuries 2
4.30-15.00   CEO Perspectives: Vision and strategies or a human-centred real estate Curated by: Workwell	14.30-15.15   Startup Competition 2/2	adapted to real estate? Curated by: Stategy   Innovation   Performance	
15.10-15.30   Use cases: Iconic experiences Curated by:  Workwell			Flash Talks' sessions are led by a moderator and gives each exhibiting company
15.30-15.50   Do's and Dont's: Tenant experience technologies Curated by: Morkwell	15.30-16.30   Beyond buzzwords, toward a more efficient financing experience through technology	15.15-16.15   Unconference: co-working business modelling Curated by: SOCIAL WORKPLACES.com	2 minutes to present their concept and ideas in an informal setting. Don't forget to stop by and hear what they have to say!
15.50-16.10   Decison makers facing the challenge of employee experience Curated by:  Workwell			
6.10-16.30   Best practices: Joining forces with startups Curated by: Morkwell		16.15-17.15   Unconference: co-working business modelling <i>Curated by:</i> SCIAL WORKPLACES.com	
6.30-16.50   Driving change and promoting nitiatives <sup>Jurated</sup> by: Workwell			2
16.50-17.10   Final interviews Curated by: Vorkwell	16.45-17.30   Investment trends: shared views from all stakeholders Curated by: MIMPULSE PARTNERS Burdaugy   Innovation   Performance		From 18.00
	17.30-17.50   Keynote: What does it mean to be a landlord in the 21st Century?		From 18.00 Opening party

### July 2<sup>nd</sup>: The bigger picture of the city

Foresight Exploring the future of the built environment Innovation Sharing today's innovations building the future Ignition Learning from innovation best practices

Room 400	Room 200	Ecuries	Ecuries (Client event)
.00-10.30   The city of 2050			
0.45-11.15   CEO Perspectives: Participative rogramming of the built environment	10.30-11.15   Can tech help reduceconstruction costs? Curated by: Real Estech	10.15-11.15   Global PropTech - Leaders event Curated by:	08.45-09.45 I Dutch breakfast (Closed door) Curated by:
.30-12.00   Use cases: Data strategy in urban Indscapes	11.15-11.30   French Minister of Housing keynote Curated by: Real Estech	11.30-12.30   Regulating to build trust while enabling innovation	17.30-18.30   Propmodo's subscriber soirée Curated by: <pre>pmodo&gt;</pre>
.00-12.30   Google Keynote: How to organise the orld's information using geography	11.30-12.15   Increasing the purchasing power for real estate services through innovation Curated by: Real Estech		
.00-14.15   European Commission Keynote: uilding European champions	14.30-15.30   Beyond buzzwords, smart cities return on experience Curated by: Smart Cities Council	14.30-16.00   Co-living, from concept to case studies Curated by:	Atelier 7
.15-14.45   Scaling and the stake of talent nanagement			Flash Talks' sessions are led by a moderator and gives each exhibiting company 2 minutes to present their concept and ideas in an informal setting. Don't forget to stop by and hear what they have to say!
.00-15.45   Young leader perspectives : Creating a etter built environment			
.00-16.15   Learning from nature how to make egenerative places		16.00-16.30   10 steps to innovate at the pace of a startup Curated by:	
15-16.45   Use cases: Built environment against limate change			
7.00-17.30   Keynote: Creating building & cities for 1st century productivity	16.45-18.00   PropTech StartUp Europe Awards Curated by:		
	U house		From 19.00
			Closing party
			Curated by: wework
			WeWork Lafayette 33 Rue La Fayette, 75009 Paris Places are limited



### Fostering transformation in the built environment

La Week's mission is to engage the European proptech community by multiplying business and networking opportunities for one week. Building partnerships to help people to connect with one another and increase their learning experience to network and share.

Some partners already engaged with La Week:



Holland Contech & PropTech : the first matchmaker in the Dutch construction, real estate and infrastructure sector.



Proptech House : the Alliance of European PropTech Associations.



Global PropTech : the leading yearly online event for PropTech.



Real Estech : the community of real estate entrepreneurs.



HBS Research : first real estate database from public and private data.



PropTech Romania : Romania's first platform to bring together real estate players, investors, startups and tech companies.

## **ABOUT US**

#### **Reed MIDEM**

Founded in 1963, Reed MIDEM is an organiser of professional, international markets that are essential business platforms for key players in the sectors concerned. These sectors are MIPTV, MIPDOC, MIPCOM, MIPJUNIOR in Cannes, MIP China in Hangzhou and MIP Cancun in Mexico for the television and digital content industries; MIDEM in Cannes for music professionals; Esports BAR in Cannes and in Miami for the esports business; MIPIM in Cannes, MIPIM UK in London, MIPIM Asia Summit in Hong Kong, MIPIM PropTech Summit in New York, MIPIM PropTech Europe in Paris for the tech and real estate industry; MAPIC in Cannes, MAPIC Russia in Moscow, MAPIC Italy and MAPIC Food in Milan, and MAPIC India in Mumbai for the retail real estate sector.

www.reedmidem.com

#### **Reed Exhibitions**

Reed Exhibitions is a leading global events organiser, with more than 500 events in 30 countries. In 2018, Reed Exhibitions brought together more than 7m event participants from around the world generating billions of dollars in business. Today Reed Exhibitions' events are held throughout the Americas, Europe, the Middle East, Asia Pacific and Africa and organised by 38 fully staffed offices. Reed Exhibitions serves 43 industry sectors with trade and consumer events. It is part of RELX Group, a global provider of information and analytics for professional and business customers across industries.

www.reedexpo.com

### THE MIPIM WORLD

#### We hope to see you at our next events

